



Direct Entry Terms and Conditions

Effective: 01 April 2025

Please see the [Commission timetable – Direct Entry Commissions](#) for payment timing details

UK

1. All payments are made at the discretion of the relevant Partner university
2. Commission is paid on a % of tuition fees only minus any institutional aid (i.e. net tuition), and is subject to final validation from University Partners
3. Commission will be paid for EU students at all Partner Universities (EU students who are assessed as overseas for fee purposes)
4. Commission will be paid for PhD enrolments at all Partner Universities

US

The following are true across all partners, unless specified in the Centre-specific Terms & Conditions.

Eligibility

1. INTO University Partnerships will only pay commission on a student's matriculation to their first degree at the University.
2. US citizens/permanent residents are not eligible for commission. Universities may also exclude additional visa types or student enrolment types from commission eligibility.
3. Please ensure that you retain student visa copies and university ID numbers to support commission queries.
2. For applications submitted to the University directly and where a Direct Entry Waiver (DEW) form is required:
 - The DEW form must be completed within 15 days of application submission. Failure to do so may impact on commission payments.
 - The student name, email address and date of birth on the DEW form must match those on the university application.
3. For institutions that do not accept Direct Entry Waiver (DEW) Forms, the following precedence rules apply:
 - If multiple applications are received by the university, the application with the earliest submission date will be prioritized.
 - If the INTO application is not received first, it may be canceled, and commission may not be payable.
4. The following enrolment types are not eligible for commission unless specified in Centre-specific Terms & Conditions.
 - PhD students (see GMU and SLU exceptions)
 - Summer semester enrolments – commission is not due against summer semester enrolments (see UoA and NEC exceptions). Where eligible, commission will be calculated as the student's first semester of enrolment and payable alongside commission for Fall enrolments.
 - Student athletes – for applicants who join athletic programs, eligibility is determined by each partner and their governing athletic association.

Calculation and Payment

1. Commission is calculated based on the number of credit hours taken in the first two commissionable semesters of a student's study plan. A variance in the number of credit hours taken may impact commission calculations. This could mean that commission amounts for semesters one and two differ in value.
2. Agent commission will be payable in line with communicated commission payment timelines on a semester basis in two instalments of 50% for up to two semesters, unless otherwise agreed.
3. Where students have outstanding tuition fees with universities, commission will not be paid or may be paid at a lower level where partial tuition fees are paid.
4. University partners will only allow reconciliation of unpaid tuition fees twice. Should a student continue to have outstanding tuition fees during the second reconciliation, commission will not be paid or may be paid at a lower value where partial tuition fees are paid.
5. All payments are made at the discretion of and subject to final validation from University Partners.



US Centre-specific Terms & Conditions

Partner	Commission Basis	Partner-specific Commission Terms & Conditions
Colorado State University	Net of institutional aid	-
Drew University	Based on actual gross tuition fees	As an NCAA Division 3 school may pay commission for applicants who join an athletic team; however, schools follow their interpretation of governing policies that consider how the applicant was recruited.
George Mason University	Net of institutional aid	GMU will pay commission on self-funded or sponsored PhD enrolments; commission is payable against net tuition fees received by the university for the first year of study. Commission will be paid up to two semesters of study, split into two payments of 50% of the total value International students for commission purposes are those holding F1, A1, and A2 visa types Commission rates are also applicable for the GMU Korea campus including Patriot Plus and MK Way
Hofstra University	Net of institutional aid	-
Illinois State University	Based on actual gross tuition fees	Direct Entry Commission rates are applicable to all programs at the university, including University Pathway programs
Marshall University	Based on actual gross tuition fees	A Marshall Application Cover Sheet with INTO University Partnerships (MU Agent Code IR11) listed as the primary agency must be submitted at the time of application DEW will not be accepted for applications submitted directly to the University
Montclair State University	Net of institutional aid	Commission is only payable on programs applied to through the Partner Portal (DEW not accepted) Student athletes are not commission eligible
Oregon State University	Based on average gross tuition fees	Commission is paid in 3 instalments of 33% DEW will not be accepted for undergraduate applications submitted directly to the University
Saint Louis University	Flat-rate	SLU pays commission on a flat rate not calculated as percentage of tuition fees for undergraduate, masters, and PhD enrolments. The value shown is indicative. Commission rates are also applicable for the SLU Madrid campus. DEW will not be accepted for undergraduate and graduate programs that are available on Partner Portal.
Suffolk University	Net of institutional aid	As an NCAA Division 3 school may pay commission for applicants who join an athletic team; however, schools follow their interpretation of governing policies that consider how the applicant was recruited.
Texas State University	Net of institutional aid	Only F-1 visa holders are commission eligible Commission is only payable on programs applied to through the Partner Portal (DEW not accepted)
The University of Alabama at Birmingham	Based on actual gross tuition fees	-
The University of Oklahoma	Based on actual gross tuition fees	Commission is only payable on programs applied to through the Partner Portal (DEW not accepted)



The University of Arizona Net of institutional aid

UOA Global Direct commission is paid on an individual per credit hour basis each semester, for up to two semesters
UOA pay commission against study plans commencing in the summer.

Commission is not payable for the following degree programs

- a. any accelerated Graduate degree program
- b. Bilingual Journalism (MA)
- c. Musical Arts (DMA) (all programs)
- d. Master of Business Administration (MBA)
- e. Management Information Systems (MS)
- f. Optical Sciences (MS)
- g. Optical Sciences (MS) Optomechanical Engineering
- h. Pharmacy (DPharm)
- i. Photonic Communications Engineering (MS)
- j. Veterinary Medicine (DVM)

The above list of excluded programs is subject to change.

- DEW forms are not accepted for undergraduate students.

All applications must be submitted through Partner Portal.

- For graduate applications, the drop-down option for Global - INTO Intl Partner Agent under the Sponsor or Program Affiliation field must be completed correctly in order for students to be commissionable through INTO and a DEW form must be submitted.

- If a graduate application is submitted by the student and Global - INTO Intl Partner Agent is not selected from the dropdown menu at that time, the following university form can be completed to add the INTO tag. This must be completed within 30 days of application submission and 'INTO' must be noted in the Partner/Agency Name field:

<https://slate.grad.arizona.edu/register/uarizonaagent>

Commission is only payable on programs applied to through the Partner Portal (DEW not accepted)

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Commission is not payable for sponsored students at WSU MBA with all concentrations included. All other graduate majors are not eligible for commission.

As an NAIA Division school student athletes are commission eligible.

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NEC pay commission against study plans commencing in the summer.

As an NCAA Division 3 school may pay commission for applicants who join an athletic team; however, schools follow their interpretation of governing policies that consider how the applicant was recruited.

Southern Illinois University Net of institutional aid

University of Massachusetts Amherst Net of institutional aid

Washington State University Net of institutional aid

Fisher College Net of institutional aid

Thomas Jefferson University Net of institutional aid

Long Island University Brooklyn Net of institutional aid

Long Island University Post Net of institutional aid

New England College Net of institutional aid